





# About us

**boutique casa® OUTLET** is a trademark of Losini s.r.l.

Registered office: Via Ca'Solaro 126/A - Favaro Veneto (VE) VAT: IT03797320276

#### **Showroom:**

Via Machiavelli 27/37 Mogliano Veneto (TV)



## Contact us:

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Here is the solution: boutique products, at OUTLET prices.



# Why opening a boutique casa OUTLET shop?

Because our shops – both direct and franchise – are the only ones that can offer simultaneously:

- ➤ Benefits for the final customer:
  - an emotional and captivating environment;
  - ever changing and new products, with high quality;
  - OUTLET prices, unbeatable and irresistible.
- Benefits for the franchisee:
  - support by a partner with a 30 years old experience;
  - o continuous training and assistance;
  - seasonal collections, always updated to new trends;
  - o just in time supplies;
  - no royalty, no entry fee, guaranteed and fixed operational margins.
  - o Buyback of unsold products at the end of each season



## Our job

- Continuous research of:
  - o new trends;
  - products with the best qualityto-price ratio;
  - a lean, flexible and low-cost management.
- > Distribution:
  - o direct shops;
  - o franshising network.
- Professional assistance to the franchisee:
  - support during the search for the right location and the bargaining of the cheapest rent;
  - drafting of a business plan based on real economic data, in order to guarantee a safe investment;
  - analysis of the retail area, design of the shop's layout;
  - supply of exhibition equipment and promotional materials;
  - training about products, their marketing and visual merchandising;
  - set up of the shops before opening;
  - o direct assistance before and after the opening;
  - sales tracking and recurring visits.

#### Our collections:

- ever changing and diversified in order to match all tastes;
- result of a careful research of new trends all the world around;
- each collection made of hundreds of coordinated products for kitchen, dining room, living room, bed room and bath room.
- thousands of new products every year, selected in order to guarantee the best quality at OUTLET prices..

#### Location

- shopping malls
- city centers, in cities with at least 40,000

## Dimension of the shops

- · shopping malls: 100 sq.m. minimum
- city centers: 60 sq.m. minimum

### Initial investment

• 300 euro/sq.m. (exluding goods)

# Estimated yearly turnover

· from 2,000 to ,5000 euro/sq.m.

Risk-free investment!

We buy unsold goods back at the end of the season!